



27, Themou Anninou str., 174 55 Alimos, Athens – Greece,  
 tel.: +30 6944 971710, 6939 039827  
 e-mail: [info@sunfosalessiayachting.gr](mailto:info@sunfosalessiayachting.gr)  
 web site: [www.sunfosalessiayachting.gr](http://www.sunfosalessiayachting.gr)

## 2019 SUNFOS PRICE LIST/GREECE IN EURO PER WEEK

Model	Feet	Cabins	WC	Capacity	Period A 03-17/08	Period B 22/06-03/08 17-31/08	Period C 25/05-22/06 31/08-28/09	Period D 27/04-25/05	Period E Before 27/04 After 28/09
Dufour Gib'Sea	51	5	5	10	4.525	3.775	3.400	3.025	2.275
Jeanneau Sun Odyssey	45	4	2	8	3.100	2.750	2.500	2.150	1.875

### General Conditions in Euro

#### REDUCTIONS

5% for two weeks charters

10% for three weeks charters

15% for four weeks charters

#### SHORT PERIOD BOOKINGS

5 days = 80% of the weekly rate

4 days = 65% of the weekly rate

Weekend (Friday 17h - Monday 9h) = 55% of the weekly rate

#### CHECK - IN / CHECK - OUT

Embarkation time: **17:00hrs**

Disembarkation time: **09:00hrs**

*The yacht should be returned to the base the day before the end of the charter contract.*

#### INCLUDED

- Yacht with standard equipment as per inventory list
- Port fees for the 1<sup>st</sup> and last charter-night at the base
- Taxes

#### SERVICE PACK (COMPULSORY)

Yacht end-cleaning, water / 1x cooking gaz bottle at the departure, linen equipment (one set for each crew member per week)	
3 cbn yachts	€ 95
4 cbn yachts	€ 115
5 cbn yachts	€ 135

#### NOT INCLUDED

- Fuel (tanks are full upon check-in)
- Port or Marina Fees
- One Way Charter Fees
- Food Provision

#### SECURITY DEPOSIT

For yachts up to 40': € 2.000  
 For yachts more than 41': € 3.000  
 (upon embarkation by credit card or cash )

#### OPTIONS

- \* Local Skipper: € 150 per day (tips not included)
- \* Hostess: € 130 per day (tips not included)
- Outboard ( included on yachts equal or bigger to 50'): € 80 per week

**\*meals are not included and are covered by the customer**

**\* 25% charge applicable if skipper is cancelled in less than 4 weeks before departure**

#### PAYMENT POLICY

- 30% - 50 % Deposit upon confirmation depending on the time-interval between the booking confirmation and the charter dates.

#### \* CANCELLATION POLICY

- For bookings cancelled more and between 90 and 60 days prior to embarkation, 30% of the total charter fee
- For bookings cancelled between 59 and 30 days prior to embarkation, 50% of the total charter fee
- For bookings cancelled less than 29 days prior to embarkation, 100% of the total charter fee